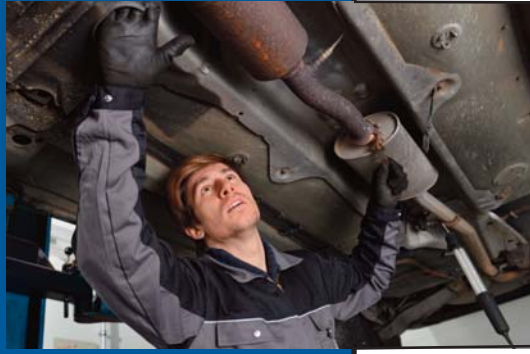


TechGroup 2015 Summary of Jobs Performed



***BRAKE &
FRONTEND***



IMPORTCar



**Underhood
Service**



Counterman



**Tire
Review**

TechGroup 2015 Summary of Annual Jobs Performed



This data estimates the number of jobs performed annually by part category among shops during a 12 month period. Counterman influence = sourcing of parts within multiple channels of distribution.

Category/Part	Average Yearly Job/Service				
	BRAKE & FRONTEND	IMPORTCAR	Underhood Service	Tire Review	The Counterman Influence
Alignment	7,065,393	4,851,819	2,294,867	25,889,019	40,101,098
Alternator	1,157,007	1,354,348	1,507,119	991,965	5,010,439
Automatic Transmission Maintenance (Flush/Filter)	2,063,579	1,669,757	2,050,332	1,157,292	6,940,960
Axle (CV Joint/ Full Axle)	1,954,462	1,723,970	1,486,773	2,883,600	8,048,805
Battery	5,455,807	2,633,454	3,664,792	4,306,549	11,754,053
Belt (Serpentine/V-Belt (Tensioner)	2,776,043	2,754,015	3,348,248	3,747,455	12,625,762
Belt Tensioner	1,193,859	1,539,646	1,768,176	991,965	5,493,646
Brake Pads	13,880,223	5,334,550	4,442,129	13,336,413	36,993,315
Brake Caliper	2,353,378	1,565,669	1,003,456	2,700,348	7,622,851
Brake Line/Hose	1,741,044	1,099,438	1,785,105	1,794,147	6,419,734
Brake Rotor	8,587,324	5,107,433	3,155,698	9,335,214	26,185,669
Catalytic Converter	1,036,603	815,859	968,735	495,982	3,317,179
Clutch (Manual Transmission)	377,093	324,193	388,434	232,262	1,321,982
Coolant Flush Fill	1,835,719	2,504,636	2,830,963	1,991,965	9,163,282
Diesel Injection Engine Repair	256,744	628,870	263,345	275,546	1,424,505
Engine Replacement (Crate/Reman)	289,479	303,592	493,773	122,044	1,208,888
Engine Sensor (Crank/Cam Position/Knock/Temperature)	1,492,324	1,843,239	1,739,960	716,419	5,791,942
Exhaust System (Muffler/Pipes/Flex Joints)	3,342,982	1,370,502	2,530,388	1,653,274	8,897,147
Filter (air)	6,548,919	4,091,855	4,749,622	4,408,734	19,799,130
Filter (cabin)	2,641,252	4,250,292	2,454,755	2,424,802	11,771,101
Filter (fuel)	2,743,950	2,374,525	2,572,320	1,212,401	8,903,196
Filter (Oil)	15,998,351	15,687,859	20,731,014	39,678,583	92,095,807
Fuel/Air Sensors (MAF/MAP)	1,164,975	1,322,795	1,457,805	1,487,947	5,433,522
Hoses (Coolant)	1,691,300	1,810,711	2,210,220	1,983,929	7,696,160
HVAC A/C Compressor	1,038,208	911,363	1,349,901	815,615	4,115,087
Ignition Coil	1,283,719	867,406	1,604,415	1,543,056	5,298,597
In-Tank Fuel Pump	1,149,234	923,077	1,217,142	854,192	4,143,646
Bulbs	7,331,642	1,214,369	6,023,461	6,943,742	21,513,214
Oxygen Sensor	1,861,393	1,483,075	3,625,217	2,204,366	9,174,051
Radiator	1,705,513	520,444	1,854,704	1,102,183	5,182,843
Shock & Struts	5,303,365	1,648,072	2,622,168	3,865,675	13,439,280
Spark Plugs	3,899,297	1,590,260	3,235,386	4,408,731	13,133,674
Starter	1,628,719	780,666	1,843,418	2,231,920	6,484,722
Suspension Steering Rack/Gear	1,733,021	585,499	827,657	1,322,619	4,468,796
Suspension Air Ride	894,431	607,184	697,113	881,746	3,080,474
Suspension Components: Ball Joints, Bearings, Tie Rods, Control Arm	11,810,102	4,055,124	8,376,264	11,956,244	24,241,490
Thermostat	1,797,207	872,655	2,182,004	1,680,929	6,532,795
Timing Belt	1,072,192	954,147	1,227,557	761,310	4,015,206
Tire (mount & balance)	7,589,990	3,469,626	6,997,462	28,326,099	46,383,177
TPMS Relearn	2,374,881	997,517	4,326,388	16,753,179	24,451,965
TPMS Sensor Replacement	2,970,893	780,666	1,109,813	1,983,929	6,845,300
Water Pump	1,692,934	1,170,999	1,700,928	1,157,292	5,722,153
Wheel Bearing Conventional (Press/Cartridge/Tapered)	2,005,811	1,257,739	1,655,314	1,377,729	6,296,593
Wheel Bearing Hub Units	5,776,736	2,313,083	4,401,630	2,416,383	14,907,832
Wiper Blades	15,308,352	5,550,000	8,803,260	10,140,041	39,801,653

Target population: Shop Owners, Automotive Technicians and Service Managers.