# TIREREVIEW SHOPOWNER

Founded in 1902, Tire Review remains the No. 1 source for quality and relevant content to help today's independent tire dealers run a stronger, more competitive business. With a reputation for innovation, *Tire Review* continually refines its content to deliver the latest information on emerging industry trends, technology, business operations, repair and service information, and industry news in a variety of digital formats. As the Tire Review brand continues to evolve, it's content will appear in *ShopOwner* each month, which reaches both independent repair facilities and tire dealers. It will also bring three special issues annual to Tire Dealers. With an accelerated effort to provide digitalfocused content across its many platforms and channels, Tire Review is committed to providing its tire dealer audience with access to the information and resources they need, when and how they want it.

# Babeox

## ADVANCED DIGITAL TARGETING

#### ENEWSLETTERS \

Take advantage of digital display and native ad placements, as well as sponsorship opportunities, placing your message in front of readers seeking information about the industry.

#### Leverage our industry knowledge, first-party data and expertise to create a custom campaign that reaches your audience at the right time, in the right place, with the right message.

#### **WEBINARS**

A webinar helps you position your company as a thought leader, generate leads and deliver an impactful branding message. Custom and sponsorship opportunities available.



#### **PODCASTS**

Tap into a loyal and engaged group of listeners. A podcast audience forms a relationship with the host – and with the brand that sponsors the show. Custom and sponsorship opportunities available.



Visual storytelling helps you reach and engage with your target audience. Individual videos or branded series put your brand at the forefront of the industry.

**SPECIAL** 

**MAGAZINE** 

**PROGRAMMING** 

Long reads, interviews, current

events and more are packed

into each issue.



## **AUDIENCE**



#### DIRECT MARKETING

Target a select group within our audience base to deliver a specific message in order to generate a direct response.



#### WEBSITE

Align your brand message to this audience through website sponsorship, digital display ads, sponsored content and more.



## CUSTOM SPONSORSHIPS

Custom content, co-branded features and unique integrations provide brands with the opprotunity to align their message with our respected content and content producers in a BIG way.



#### RESEARCH

Whether you're launching a new brand or nurturing an established product line, understanding your customers' wants and needs is key to connecting with them through each stage of the buying cycle.



#### **CONTENT**

Tell a story to our audience! Educate readers by discussing industry trends or providing technical knowledge digitally (video, podcast, webinar, website, and newsletters) or monthly in print with ShopOwner. TireReview special polybagged magazines:

March, July, and December.





#### CONTENT

Tell a story to our audience! Sponsored Content allows you to write an article for TireReview.com. Educate readers by covering industry trends or providing technical knowledge. Prominent positioning and promotion are included.

Our partners also turn to us for custom content creation and creative services including but not limited to:

- Case Studies & Whitepapers
- Infographics
- Reviews
- How-Tos, Lists or Guides
- <u>Landing Pages</u>



## CUSTOM SPONSORSHIPS

Each year, *Tire Review* recognizes those in the industry who go above and beyond to serve their communities.

- *Top Shop:* One Top Shop Winner and three Finalists are recognized as tire dealers who are the best of the best at what they do. Winners and Finalists are profiled in the magazine and invited to our annual Top Shop event.
- <u>Club 3633</u>: An exclusive group of professionals that celebrates the next generation of innovators in the industry. Members are featured in print, on <u>TireReview.com</u> and on social media.
- Sponsorships are available.



#### **ENEWSLETTERS**

Take advantage of digital display and native ad placements, as well as sponsorship opportunities, placing your message in front of tire dealership managers while they're proactively seeking information about the industry.

- Tire Review eNewsletter 5x/week (Mon-Fri) Subscribers: 12,568 Monthly Opens: 74,515
- Tire Review Read of the Week
- Tire Review Week in Review
- Custom eNewsletters



### SPECIAL PRINT PROGRAMMING

Tire Review provides valuable information for independent tire dealers looking for resources to stay on top of their game, with information on running and operating a profitable business featured in ShopOwner magazine. Tire Review special polybagged magazines: March, July, and December.

Total Qualified Circulation: 14,000



#### **PODCASTS**

A <u>podcast</u> allows you to tap into a loyal and engaged group of listeners. A podcast audience forms a relationship with the host – and with the brand that sponsors the show.

Align your brand with the What's Treading and JohnnyG & Friends podcasts. Sponsorships include:

- Sponsor attribution in each episode
- Promotion via eNewsletter, website and social media
- Posting of the episodes to *TireReview.com* and syndication to all major podcast platforms



#### RESEARCH

From surveys to focus groups, our experienced automotive aftermarket industry research team leverages deep industry knowledge to craft research campaigns that deliver accurate and reliable data that can help you take the pulse of the market, court new business, gain customer insights, and track and predict trends.

Rolling with the Numbers

Request more info



#### WEBINARS

A webinar helps you:

- Position your company as a thought leader
- Generate leads
- Deliver an impactful branding message

It doesn't matter if you already have a topic and presenters in mind, or if you need help creating an idea from scratch. Our team of experts makes it easy by managing the process from start to finish.

Monthly Tire Review webinar series covering special topics, available for sponsorship.



#### **WEBSITE**

<u>TireReview.com</u> has more than 236,882 pageviews each month. The average reader spends about 1:47 minutes per page.

- Website Display Ads
- High-Impact Ads
- Content Targeting Ads
- Site Sponsorship
- Sponsored Content
- Digital Supplements

Babcox.com Ad Demos



#### VIDEO

Video is not only popular but also has great visual storytelling capabilities to help you reach and engage your target audience. We're innovating every day, providing robust video solutions to match customer needs:

- Product Placement
- Sponsored Video
- Custom Video
- Booth/Trade Show Video
- Tire Review Mobility Series

Garage Studio and Training Center
Why Video is Significant



#### DIRECT MARKETING

We offer several direct marketing tools that leverage our first-party data to locate and engage your target audience. As a third-party sender, you can rent our list to deploy single or multi-send email campaigns to specific demographics of the TR subscriber audience, segmented by job title, business classification, sales volume, and geography. You can also serve a custom topical targeting ad to visitors who have previously engaged with content relevant to your brand on <u>TireReview.com</u>. Reporting included. We also offer custom publishing.



### ADVANCED DIGITAL TARGETING

Leverage our industry knowledge, first-party data and expertise to create a custom campaign that reaches your audience at the right time, in the right place, with the right message.

Connected TV
Audio Ad Delivery
Native Ads
Keyword Targeting
Weather Targeting
Retargeting
Contextual Targeting
Social Retargeting

Audience Targeting:

- Behavioral
- NAICS/SIC Codes

- CRM Targeting
- Look-alike Audience
- Predictive Targeting
- Audience Excluding

#### Facility Targeting:

- IP Targeting
- Geofencing
- Historical Targeting