# MPN MOTORCYCLE & POWERSPORTS NEWS □ II y in ©



Motorcycle & Powersports News delivers business intelligence to powersports dealers and other industry professionals who sell and service motorcycles, scooters, UTVs, ATVs and more in the United States. If a powersports dealer carries it, MPN covers it. Dealers have come to count on Motorcycle & Powersports News as their No. 1 resource for researching products and services.

### **ADVANCED DIGITAL TARGETING**

Leverage our industry knowledge, first-party data and expertise to create a custom campaign that reaches your audience at the right time, in the right place, with the right message.



### **WEBINARS**

A webinar helps you position your company as a thought leader, generate leads and deliver an impactful branding message.



### **PODCASTS**

Tap into a loyal and engaged group of listeners. A podcast audience forms a relationship with the host - and with the brand that sponsors the show.

### **VIDEO**

Visual storytelling helps you reach and engage with your target audience. Individual videos or branded series put your brand at the forefront of the industry.



**ENEWSLETTERS** 

Take advantage of digital display

and native ad placements, as well as

sponsorship opportunities, placing

your message in front of readers

seeking information about the industry.

## **AUDIENCE**



Align your brand message to this audience through website sponsorship, digital display ads, sponsored content and more.

WEBSITE

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## **SPONSORSHIPS**

Custom content, co-branded features and unique integrations provide brands with the opportunity to align their message with our respected content and content producers in a BIG way.

**CUSTOM** 



## **RESEARCH**

Whether you're launching a new brand or nurturing an established product line, understanding your customers' wants and needs is key to connecting with them through each stage of the buying cycle.



## DIRECT **MARKETING**

Target a select group within our audience base to deliver a specific message in order to generate a direct response.



### CONTENT

Tell a story to our audience! Educate readers by discussing industry trends or providing technical knowledge.







### CONTENT

Tell a story to our audience! <u>Sponsored Content</u> allows you to write an article for <u>MotorcyclePowersportsNews.</u> <u>com.</u> Educate readers by discussing industry trends or providing technical knowledge. Prominent positioning and promotion are included.

Marketers also turn to us for custom content creation and creative services including but not limited to:

- Case Studies & Whitepapers
- Infographics
- Reviews
- How-Tos, Lists or Guides
- <u>Landing Pages</u>



## CUSTOM SPONSORSHIPS

Align your brands with our respected content with custom sponsorships.

- Website Sponsorships
- Event Sponsorships
- Garage Studio Sponsorships



### **ENEWSLETTERS**

Take advantage of digital display and native ad placements, as well as sponsorship opportunities, placing your message in front of Dealership Owners and Managers while they're proactively seeking information about the industry.

- MPN eNewsletter 4x/week (Mon-Thu)
   Subscribers: 8,307 | Monthly Opens: 53,869
- Off-Road eNewsletter 1x/week (Fri)
   Subscribers: 4,243 | Monthly Opens: 8,741
   V-Twin eNewsletter 2x/month (2nd & 4th Fri)
- Subscribers: 1,025 | Monthly Opens: 1,244
- \*NEW The Ride of the Week 1x/week (Sat) -Subscribers: 8.307



#### **PODCASTS**

Podcasts allow you to tap into a loyal and engaged group of listeners. A podcast audience forms a relationship with the brand that sponsors the show. Align your brand with the MPN podcast. Sponsorships include:

- Sponsor attribution in each episode
- Promotion via eNewsletter, website and social media
- Posting of the episodes to MotorcyclePowersportsNews. com and syndication to all major podcast platforms



#### RESEARCH

From surveys to focus groups, our experienced powersports industry research team leverages deep industry knowledge to craft research campaigns that deliver accurate and reliable data that can help you take the pulse of the market, court new business, gain customer insights and track and predict trends.

Request more info



### WEBINARS

A webinar helps you:

- Position your company as a thought leader
- Generate leads
- Deliver an impactful branding message

It doesn't matter if you already have a topic and presenters in mind, or if you need help creating an idea from scratch. Our team of experts makes it easy by managing the process from start to finish.



### **WEBSITE**

Motorcycle Powersports News.com provides a trustworthy source of news and information to decision makers in the motorcycle and powersports market. Align your brand message to this audience through:

- Website Display Ads
- High-Impact Ads
- Content Targeting Ads
- Site Sponsorship
- Sponsored Content
- Digital Supplements

Babcox.com Ad Demos

Monthly Pageviews: 73,296



### VIDEO

<u>Video</u> is not only popular but also has great visual storytelling capabilities to help you reach and engage your target audience.

Align your brand with MPN-produced videos like **Proiect X**.

- Sponsor attribution in each video
- Promotion via eNewsletter, website and social media
- Product Placement
- Custom Video
- Booth/Trade Show Video
- Interactive Video

Garage Studio and Training Center Why Video is Significant



## DIRECT MARKETING

We offer several direct marketing tools that leverage our first-party data to locate and engage your target audience. As a third-party sender, you can rent our list to deploy single or multi-send email campaigns to specific demographics of the MPN subscriber audience, segmented by job title, business classification, sales volume, and geography. You can also serve a custom topical targeting ad to visitors who have previously engaged with content relevant to your brand on MotorcyclePowersportsNews.com. Reporting included.



## ADVANCED DIGITAL TARGETING

Leverage our industry knowledge, first-party data and expertise to create a custom campaign that reaches your audience at the right time, in the right place, with the right message.

Connected TV Audio Ad Delivery Native Ads Keyword Targeting Weather Targeting Retargeting

Contextual Targeting Social Retargeting

Audience Targeting:

- Behavioral
- NAICS/SIC Codes

- CRM Targeting
- Look-alike Audience
- Predictive Targeting
- Audience Excluding

#### Facility Targeting:

- IP Targeting
- Geofencing
- Historical Targeting